

From the CEO's desk

Welcome to SkyTECH!

The best-in-class solutions. The right people. And a steadfast commitment to quality. These are the cornerstones of the value proposition we bring to you and the bedrock on which we would like to build our relationship. Our extensive knowledge and finely honed expertise in the airlines and airports domain is our biggest asset. Our best efforts are also directed towards developing talented and dedicated resources with unique competencies and skills, who work around the clock developing solutions that overcome specific business challenges and contribute to client bottom lines. And by partnering with us, you will be working with one of the preferred associates of one of the leading airlines in the world, United Airlines.



Focus areas this year will include strengthening of operational capabilities, growing new businesses and further diversification of our product and solutions portfolio.

We are aligned into Centres of Excellence (CoEs) for domain areas and niche technology like Transaction Processing Facility as well as emerging technology like Middleware, Service-Oriented Architecture, Enterprise Application Integration, Revenue Management and Business Intelligence. Expansion of existing CoEs and development of new CoEs in areas like Semantics, Cloud Computing, Mobility Solutions, Kiosk Solutions, Social CRM and Proximity Campaign Solutions are in the offing this year.

Our experience in the airlines and airports domain make us especially well-equipped to extend our reach to allied fields of transportation like railways, shipping and logistics — thrust areas we will concentrate on in 2010-11.

The relationship we plan to build with you will also be of great value to us. We believe in working closely with you, understanding your businesses and needs, treating your constraints with the respect and urgency they deserve and developing optimum solutions that will enable you to strengthen your competitive advantage and help you translate brand equity into value for your stakeholders.

You will notice that these plans can be directly derived from our Corporate Purpose, which marries revenue and profitability with reputation and quality:

To grow in revenue and profits comparable with Tier 1 service providers in India and build a reputation that earns membership into the league of the top players.

Looking forward to a long and value-enhancing relationship,

Warm Regards,

A. Lahiri
CEO